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| Ravi Kant Singh | | | | | | | |
| “J- 12310 AJNARA HERITAGE  NOIDA SECTOR-74 UTTAR PRADESH | | | 91 9960050428  [ravikantsiingh@gmail.com](mailto:ravikantsiingh@gmail.com) | | | | |
| *DOB- 30th Dec 1992* | | | | | | | |
| Objective: | To build a long term career in the Engineering profession where my skills can be utilized to achieve the company’s objectives, while simultaneously building a strong relationship with the organization that I work with. | | | | | | |
| Summary: | * B. Tech (Mechanical Engg.) from College Of Science & Engineering, Jhansi(UPTU Lucknow). * Sales & Marketing Executive (Industrial) for Alpex Export Pvt Ltd( Solar Divison) Delhi * Goal oriented and self motivated with strong disciplinary skills to make it through the project. | | | | | | |
| Experience: | * **Sales & Marketing Executive -**   **Alpex Export Pvt Ltd ( Solar Division & Knitting needles) - Delhi**  ***Role:***   * To visit Textile Industry for Knitting needles requirements. * To provide technical solution regarding knitted needles according to machine specifications. * To Explore online tender for solar panel requirement and help to fill with the help of technical team. * To email marketing for the knitted needles and solar panel in assigned area.   To work with key accounts of Solar module company for sales Purpose.   * Supporting the team of Sales Engineers in case of technical troubleshooting. | | | | | | Nov2016 to  Present |
| * **Technical support Engineer (Industrial Sales)**   **Raka Oil Company ( For Exxon Mobil) Pune**  ***Role:***   * Visit manufacturing plants and industries to assess their lubrication requirements. * Assessing & approaching the root cause of the problem. * Providing a solution concerning operational & lubrication functions. | | | | | | April 2015-sept2016 |
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| Qualification: | B. Tech. in Mechanical Engineering College Of Science & Engineering, Jhansi, India  Cumulative Percentage- 67/100 | | | | | | 2010–14 |
| Higher Secondary Certificate Examination (2009): 70 % | | | | | | June 2009 |
| Secondary School Certificate Examination (2007): 70% | | | | | | May 2007 |
| Academic projects: | * *B.Tech Project* at College Of Science & Engineering, Jhansi(UP) * “Working Model Of Solenoid Engine by using Solenoid Valve. | | | | | | Jan 2014 – May 2014 |
| Internships: | * *Engineering Intern*, TATA FICOSA., Pune * Learned about Business re-engineering on parking Brake Lever B 515. * Plant layout modification in order to increase productivity. | | | | | | June 2013 –July 2013 |
| Skills: | * Communication Skills (Verbal and written) * Working with groups * Knowledge about First Aid and Fire fighting * Awareness about Health, Safety and Environment. | | | | Decision making.   * MS Office and AutoCAD,Pro/E. * Working knowledge of Salesforce * Working Knowledge Of Solidworks & Pro/E. | | |
| Activities/ Honors: | * Volunteer at Jhansi Marathan 2014 organized by CSE Jhansi as a part of the CSR activities. | | | | | | *Jan 2014* |
| Team Leader in College Tech- fest ZIP ZAP ZOOM. | | | | | | *April 2013* |
| * Organized workshops and competitions at intercollegiate level and participated in various national level technical competitions. | | | | | | *2012 – 13* |
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| Languages known: | * English | * Hindi | | . Marathi | |  | |
| Other details: | * Citizenship: Indian * Marital Status: Single * Posses a valid Indian driving License | | | | | |  |
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**Permanent Address- Mr.** Bhrigunath singh, Singh Bhavan, Behind TCI Transport Chandpur Maheshpur Lahatara Varanasi -221106

I hereby declare that all the above mentioned information is correct and I bear the responsibility of all the mentioned particulars.

**Date:**

**Place:** **NOIDA**